

	2018 BUDGET
REVENUE	
Community Benefit - Transfer Fee	\$ 1,500,000
Residential Assessments (2,648 units)	1,490,570
Commercial/Apartment Assessments (970 Commercial units)	547,080
Charitable Events (Habitat for Humanity / Tour de Scottsdale)	171,750
Event/Club/Class Registrations	60,095
Community Center Rentals	45,180
Other (Interest, CFD from city, processing fees, misc.)	28,880
Arts/Education Program Registrations/Ticket Sales	27,100
Covenant Commission Expense Reimbursement	12,000
Advertising (website)	4,440
Community Garden Leases	1,060
TOTAL REVENUE	\$ 3,888,155
EXPENSE	
Administrative (office rent, phones, IT, admin staff)	\$ 1,035,215
Community Center Operations (utilities, upkeep, center staff)	716,790
Events/Clubs/Classes (instructors, supplies, rentals, catering, planning staff)	686,225
Communication/New Residents (website, newspaper, merchants, tours, staff)	485,545
Management Fees (reimbursement to Ranch Association)	296,760
Reserve & Capital Fund Contributions	236,940
Charitable Events (Habitat for Humanity / Tour de Scottsdale)	172,700
Seasonal Decorations (supplies, storage, labor)	77,000
Arts and Education Programs (instructors, supplies, rentals)	61,375
Employee Relations and Training (mileage, conferences, dues, uniforms)	46,325
Market Street Park / Paths and Trails (utilities, upkeep)	35,260
Insurance	17,540
Community Garden (management, upkeep)	12,160
TOTAL EXPENSE	\$ 3,879,835
NET SURPLUS (DEFICIT)	\$ 8,320