

DC Ranch Community Council Financial Highlights – Director Analysis for period ending April 30, 2021

Summary by Fund - YTD

	Operating	Reserve	<u>Capital</u>	<u>Total CC</u>
Revenue	\$ 2,757,920	\$ 491	\$ 797	\$ 2,759,209
Expenses	1,150,016	42,197	18,973	1,211,187
Operating Income/(Loss)	\$ 1,607,904	\$ (41,706)	\$ (18,176)	\$ 1,548,022
Depreciation		-	14,225	14,225
Total Income/(Loss)	\$ 1,607,904	\$ (41,706)	\$ (32,401)	\$ 1,533,797
Transfers In/(Out)	(1,189,412)	181,412	1,008,000	-
Total Surplus/(Deficit)	\$ 418,492	\$ 139,706	\$ 975,599	\$ 1,533,797

Revenue

Operating revenue for April totaled \$788k, higher than budget by \$362k (85%). Year-to-date revenue is favorable to budget by \$1.26 mil (84%). Significant variances to budget include:

- Community Benefit Fees came in \$437k (342%) higher than forecast for April, resulting in a \$1.33 mil (246%) revenue surplus YTD.
- Programming revenue is \$81k lower than budget, due to the following 1) postponement of DC Ranch
 Day and Dinner in the Desert to the fall 2) movement of Spring Playhouse from April to May and 3)
 reduced capacity at the Eggstravaganza event. There is a \$134k corresponding savings in expense
 (see below).

Expense

Operating expenses for April came in \$198k (40%) less than budget, with year-to-date expense \$320k (22%) lower than budget. Additional transfers were made to the reserve and capital funds in April, in a total amount of \$650k. Notable variances include:

Administration

- Personnel costs are \$45k lower than estimated in the budget through April due to a couple of open positions and transition of the Facilities and Recreation Director.
- Employee Relations & Training is under budget YTD mainly due to the timing of uniform orders and professional development that has still not resumed in person.
- Other first quarter savings in Administrative costs include Legal/Professional Fees (\$12k), Special Projects (\$4k), Office Lease (\$6k) and IT Expenses (\$3k).

Programs

 Program expenses are favorable to budget by \$185k YTD due to events and programs that were postponed or reduced – DC Ranch Day (\$25k), Dinner in the Desert (\$62,500), Eggstravaganza (\$26k) and Spring Production (\$20k).

Facilities

• Facilities expense is \$49k below budget due to the timing of seasonal decoration costs and the timing of supplies and service expenses.

Balance Sheet/Cash Flow

- Operating cash on hand is equal to 5.29 months as of 4/30/2021.
- There is \$3.6 mil in capital funds and \$1.9 mil in reserve funds. Reserves are currently 93.76% funded.
- The amount in Capital Fund—Current Projects represents the amount of funds remaining to complete Board approved projects.

Looking Forward

• Future escrow amounts in progress are as follows:

Month	Currently in escrow	Budgeted Benefit Fees
May 2021	\$575,688	\$166,915
June 2021	\$253,033	\$140,871

Community Council is continuing the 2021 year in a positive position with \$1.6 mil in net income and \$1.5 mil favorable variance to the operating budget. This has made it possible to transfer an additional \$1.1 mil to reserve and capital funds over and above budgeted amounts. Community Benefit Fees continue to come in extraordinarily high in the first four months and there is substantial savings due to postponed or reduced event offerings year-to-date.

DC RANCH COMMUNITY COUNCIL

STATEMENT OF REVENUE AND EXPENSE

For the Month and YTD Ending April 30, 2021

		April 2021		Year-to-Date			Annual
	Current		Budget	Year to		Budget	2021
	Month	Budget	Variance	Date	Budget	Variance	Budget
INCOME							
Residential Assessments	\$ 141,440	\$ 141,440	\$ -	\$ 566,176	\$ 565,760	\$ 416	\$ 1,697,280
Commerical Assessments	50,440	50,440	_	201,760	201,760	-	605,280
Community Benefit Fees	564,467	127,824	436,643	1,869,651	541,024	1,328,627	1,500,000
Total Assessment Revenue	756,347	319,704	436,643	2,637,587	1,308,544	1,329,043	3,802,560
Event/Club/Class Registrations	2,736	12,857	(10,121)	11,088	22,616	(11,528)	61,864
Charitable Events	-	62,500	(62,500)	484	62,500	(62,016)	220,500
Arts & Education	3,075	7,500	(4,425)	7,698	14,905	(7,207)	25,545
Total Program Revenue	5,811	82,857	(77,046)	19,270	100,021	(80,751)	307,909
Community Center Rentals	-	-	-	-	-	-	15,000
Community Garden	880	-	880	3,520	-	3,520	=
Total Facilities Revenue	880	-	880	3,520	-	3,520	15,000
Management Fee	21,960	21,960	-	87,840	87,840	-	263,520
Advertising	1,080	360	720	2,520	1,680	840	7,080
Interest	56	350	(294)	195	1,400	(1,205)	4,192
Other Income (CFD, key fobs, misc)	1,540	200	1,340	6,987	900	6,087	12,400
Total Other Income	24,636	22,870	1,766	97,543	91,820	5,723	287,192
Total Operating Income	787,674	425,431	362,243	2,757,920	1,500,385	1,257,535	4,412,661
rotal Operating meome	707,074	423,431	302,243	2,737,320	1,500,505	1,237,333	4,412,001
EXPENSES							
Personnel Expenses	184,468	190,554	(6,086)	746,525	791,484	(44,959)	2,318,869
Administration	28,959	37,152	(8,193)	128,577	155,209	(26,632)	456,996
Employee Relations & Training	1,882	4,675	(2,793)	15,077	30,279	(15,202)	66,179
Total Administrative Expense	215,309	232,381	(17,072)	890,179	976,972	(86,793)	2,842,044
Events/Clubs/Classes	5,287	89,840	(84,553)	66,945	155,220	(88,275)	327,600
Charitable Events	-	62,500	(62,500)	0	62,500	(62,500)	219,600
Communications/Community Eng	11,170	11,060	110	27,477	41,170	(13,693)	113,672
Arts & Education Programs	20,681	39,020	(18,339)	22,414	43,430	(21,016)	64,725
Total Program Expense	37,138	202,420	(165,282)	116,836	302,320	(185,484)	725,597
Desert Camp Community Center	18,451	27,368	(8,917)	88,528	100,192	(11,664)	303,944
The Homestead Community Center	7,200	12,772	(5,572)	29,159	46,823	(17,664)	133,397
Seasonal Decorations	9,275	9,275	-	9,275	19,275	(10,000)	66,775
Market St Park/Paths & Trails	1,196	1,977	(781)	4,464	14,072	(9,608)	40,819
Total Facilities Expense	36,123	51,392	(15,269)	131,426	180,362	(48,936)	544,935
Insurance (non-EE) & Taxes	2,860	2,627	233	11,575	10,783	792	31,849
Other Expenses		-	-		-	-	
Total General Expense	2,860	2,627	233	11,575	10,783	792	31,849
Total Operating Expense	291,430	488,820	(197,390)	1,150,016	1,470,437	(320,421)	4,144,425
Net Operating Income/(Loss)	406 244	(62.280)	FF0 622	1 607 004	20.048	1 577 056	269 226
vet Operating income/(Loss)	496,244	(63,389)	559,633	1,607,904	29,948	1,577,956	268,236
Reserve & Capital Contributions	(672,353)	(22,353)	(650,000)	(1,189,412)	(89,412)	(1,100,000)	(268,236
Transfers In/(Out)	(672,353)	(22,353)	(650,000)	(1,189,412)	(89,412)	(1,100,000)	(268,236
Net Operating Surplus/(Deficit)	\$ (176,109)	\$ (85,742)	\$ (90,367)	\$ 418,492	\$ (59,464)	\$ 477,956	\$ -

DC RANCH COMMUNITY COUNCIL

BALANCE SHEET As Of April 30, 2021

		4/31/21	1	12/31/2020		Y/Y Change	
ASSETS							
CASH							
Cash - Operating	\$	1,945,665	\$	1,591,637	\$	354,028	
Petty Cash		500		500			
TOTAL CASH		1,946,165		1,592,137		354,028	
CAPITAL FUND							
Capital Fund - Current Projects		73,575		101,842		(28,267)	
Capital Fund - Savings		3,531,673		2,522,876		1,008,797	
TOTAL CAPITAL FUND		3,605,248		2,624,718		980,530	
RESERVE FUND		1,890,901		1,739,724		151,177	
Accounts Receivable (Net)		128,085		145,378		(17,293)	
Intercompany Receivable		104,687		159,847		(55,160)	
Prepaid Expenses		53,302		31,860		21,442	
Other Current Assets		-		9,999		(9,999)	
TOTAL CURRENT ASSETS		286,074		347,084		(61,010)	
PROPERTY, PLANT & EQUIPMENT							
Furniture & Fixtures		28,459		28,459		-	
Property & Equipment		130,779		107,743		23,035	
Leasehold Improvements - Comm Garden		137,042		137,042		-	
Homestead Remodel & Improvements		110,112		110,112		-	
Desert Camp Remodel & Improvements		146,355		146,355		-	
Construction In Progress		7,562		7,562		-	
TOTAL PROPERTY, PLANT & EQUIPMENT		560,308		537,272		23,035	
Less Accumulated Depreciation		(298,975)		(284,749)		(14,225)	
PROPERTY, PLANT AND EQUIPMENT, NET		261,333		252,523		8,810	
TOTAL ASSETS	\$	7,989,720	\$	6,556,186	\$	1,433,535	
LIABILITIES							
Accounts Payable	\$	47,548	\$	52,448	\$	(4,899)	
Intercompany Payable		-		8,264		(8,264)	
Accrued Expenses		111,892		138,963		(27,071)	
Prepaid Assessments		21,268		71,230		(49,962)	
Deferred Revenue		-		-		-	
Other Current Liabilities		277		10,342		(10,065)	
TOTAL CURRENT LIABILITIES		180,985		281,247		(100,262)	
TOTAL LIABILITIES	\$	180,985	\$	281,247	\$	(100,262)	
NET ASSETS							
Capital Equity		2,788,270		1,513,697		1,274,572	
Reserve Equity		1,829,400		1,489,417		339,983	
Operating Equity		1,657,269		1,604,880		52,389	
Current Year Profit/Loss		1,533,797		1,666,944		(133,148)	
TOTAL NET ASSETS	\$	7,808,735	\$	6,274,938	\$	1,533,797	
TOTAL LIABILITIES & NET ASSETS	\$	7 080 720	Ś	6,556,186	\$	1 //22 525	
TOTAL EIADILITIES & IVET ASSETS	-	7,989,720	Ş	0,550,160	<u> </u>	1,433,535	

DC RANCH COMMUNITY COUNCIL

STATEMENT OF CASH FLOW

Year to Date April 2021

CASH FLOWS FROM OPERATING ACTIVITIES		
Net income (deficit) for period	\$ 418,492	
Adjustments to reconcile net income (deficit)		
Accounts receivable	17,293	
Prepaid insurance	(31,120)	
Prepaid programs and expense	7,133	
Prepaid expenses	2,545	
Intercompany Receivable	55,160	
Accounts payable	(6,371)	
Accrued payroll expenses	(26,655)	
Deferred revenue - facility rentals	-	
Prepaid assessments	(49,962)	
Prepaid event registration	-	
Intercompany Payable	(8,264)	
Transfer of funds from Operating to Reserve/Capital Accounts	-	
Other liabilities	(1,187)	
NET CASH FROM OPERATING ACTIVITIES	377,063	
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of Property, Plant & Equipment	(23,035)	
NET INCREASE (DECREASE) IN CASH	354,028	

1,592,137

1,946,165

ADDITIONAL INFORMATION - OPERATING FUNDS REQUIREMENTS:

CASH, BEGINNING OF PERIOD

CASH, END OF PERIOD

Per Board policy, operating funds should be between 3-6 months of budgeted annual operating expenses.

Number of months budgeted expenses in cash, end of period:		5.29
Total 2021 operating budget expenses	\$ 4,412,661	
MINIMUM - Average of three months	\$ 1,103,165	
MAXIMUM - Average of six months	Amount over minimum \$ 843,000 \$ 2,206,331	Amount under minimum N/A
	Amount over maximum N/A	Amount under maximum \$ 260,166

DC Ranch Community Council Resale Benefit Fee Trend - April 2021

	Resale Benefit Fee							
								Change from
Month	20	19 Actual	2020 Actual	In Process	2021 Actual	2021 Budget	Budget Variance	Prior Year
Jan	\$	77,187	\$ 93,563		283,272	89,936	\$ 193,336	\$ 189,710
Feb		201,978	284,943		530,781	139,866	390,915	245,839
Mar		240,099	215,236		491,131	183,398	307,733	275,895
Apr		160,733	138,243		564,467	127,824	436,643	426,225
May		134,839	83,883	576,637		166,915	(166,915)	(83,883)
Jun		217,543	251,064	155,027		140,871	(140,871)	(251,064)
Jul		118,113	185,835	99,670		70,040	(70,040)	(185,835)
Aug		133,747	207,587	6,000		97,480	(97,480)	(207,587)
Sep		98,697	232,947	24,250		74,071	(74,071)	(232,947)
Oct		137,713	390,122			99,620	(99,620)	(390,122)
Nov		160,508	271,763			189,035	(189,035)	(271,763)
Dec		292,800	342,891	52,500		120,944	(120,944)	(342,891)
Annual Total	\$	1,973,957	\$ 2,698,074	\$ 914,084	\$ 1,869,651	\$ 1,500,000	\$ 369,651	\$ (828,423)

Property Sale Breakdown								
Location	April	YTD	Average Price	YTD Average				
PU 1 - House	7	31	\$ 807,429	\$ 795,487				
PU 2 - House	12	31	834,167	831,269				
PU 4 - House	12	23	2,621,167	2,505,652				
Silverleaf - House	14	55	3,644,643	4,132,113				
PU 4 - Land	-	2	-	2,312,500				
Silverleaf - Land	5	14	2,403,000	2,022,704				
Commercial	2	6	1,368,700	2,239,567				
Total/Average	52	162	\$ 2,171,027	\$ 2,356,209				



